

WHO WE ARE

Compass Group Equity Partners is a St. Louis-based private equity firm with a record of success in partnering with and building lower middle-market companies. Founded in 2014, Compass Group brings a thesis-driven approach and decades of operational, financial, and strategic expertise to aid management teams in accelerating growth for long-term value creation. The firm is currently investing out of fund III, which hit a hard cap of \$408 million.

OUR INVESTMENT APPROACH

We are top-down, thesis-driven investors. We take a proactive approach to identifying attractive areas of the market that excite us and we pursue them with conviction. Through partnering with the right people we seek high quality investment opportunities that align with our theses.

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| Platform Investments | Enterprise value of \$20 to \$200 million |
| EBITDA | Between \$2 million and \$15 million |
| Industries | Niche Manufacturing & Value-Added Distribution Business & Consumer Services |
| Location | North America |
| Investment Dynamic | Buyouts; Recapitalizations; Family Succession; Carve-Outs; Industry Consolidations |

TO DISCUSS NEW OPPORTUNITIES

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WE INVEST IN SMALL COMPANIES WITH BIG IDEAS

- People First** Motivated management team that seeks to transition with the business to steer it through the next growth phase
- Winners** Sustainable competitive advantage and defensible market position whether through a unique business model, IP, technological advantage or otherwise
- Growth Oriented** A clear path toward expanding market position that can benefit from additional capital and operational resources

A DIFFERENTIATED MODEL

- Values Oriented** We employ a people-first approach and maintain high standards of ethics and integrity for ourselves and our partners in everything we do
- Partnership** We are aligned with our management teams through meaningful equity and enable them to succeed by providing operational and strategic support
- Thematic Strategy** We are not agnostic investors; we invest in areas aligned with our expertise to drive value through skill, not financial engineering

Will consider all sizes and locations for add-on acquisitions. We do not invest in retail, hi-tech, bio-tech, restaurants, financial services, real estate, or consumer products.

AREAS OF INTEREST

NICHE MANUFACTURING & DISTRIBUTION

- Advanced Materials
- Safety Products
- Engineered Equipment & Products
- Assembly & Fulfillment

BUSINESS & CONSUMER SERVICES

- Testing, Inspection, Certification & Measurement
- Environmental Services
- Infrastructure & Utilities
- Field Services

CURRENT PLATFORM INVESTMENTS

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|  | 2025 | Tampa-based cold chain logistics company specializing in the last-mile, mail-order pharmacies and pharmaceutical manufacturing industries. |
|  | 2024 | Provider of residential and commercial reconstruction, mitigation, and contents processing services. |
|  | 2024 | Back-office support for youth sports teams and organizational leaders, enabling coaches to focus on coaching and player development. |
|  | 2024 | Provider of carport and RV & boat storage solutions, offering integrated solar carports that help businesses reduce energy costs with efficient renewable energy. |
|  | 2024 | Manufacturer of high-quality pump solutions for diverse industries. |
|  | 2023 | Manufacturer and rental operator of mobile bridge inspection trailers and trucks. |
|  | 2023 | Provider of inspection, preventative maintenance, and repairs solutions to the overhead crane & hoist, industrial elevator, and overhead door markets. |
|  | 2022 | Manufacturing of advanced polyurethane components in a wide range of end markets and applications. |
|  | 2022 | Healthcare management service organization that aims to help interventional pain management practices reduce their administrative burden. |
|  | 2022 | Integrated sales, installation and service contractor providing water treatment systems, water heaters, HVAC, and related products. |
|  | 2021 | A MedTech hub that optimizes and accelerates the flow of medical implant technology from manufacturers, through sales partners, to hospitals and surgeons. |
|  | 2020 | Pacesetter Health is a practice management group focused on partnering with lower extremity care clinics. |
|  | 2018 | CareVet is a veterinary practice management group that focuses on managing hospitals throughout the United States. |