

Vice President in St. Louis, MO

Position Description

The Vice President role is a career-track opportunity to join a rapidly growing firm. Leveraging multiple years of private equity investing, investment banking or leveraged lending experience, he/she will manage and help drive Compass Group's efforts across the investment life cycle including investment thesis generation, deal sourcing, deal execution, debt and equity capital raising, portfolio management, and exit of portfolio investments. Additionally, VPs will build trust-based relationships with key external parties while serving as a trusted partner to the senior leaders of the firm.

Responsibilities

- Lead evaluation and execution of transactions reporting to partners
- Management of diligence providers, including legal, accounting and industry specific consultants, owns deliverables of all diligence efforts
- Assist in negotiations with potential partners including, but not limited to letters of intent, purchase agreements, credit agreements, and executive employment agreements
- Work closely with portfolio company CEOs and CFOs to ensure that financial data, board packages, operating metrics, and any other related information is prepared timely and accurately as well as develop actionable strategic initiatives to create incremental value.
- Sourcing and screening actionable investment opportunities (both platforms and add-on acquisitions for portfolio buy-and-build strategies)
- Profile investment themes and approaches and take a leading role in research and analysis on prospective investments
- Develop and mentor Associates/Analysts while overseeing work product

Qualifications

- 5-7 years of total experience including 4+ years of private equity/debt investing and/or investment banking
- Strong M&A and deal execution experience required with lower middle market experience a plus
- Team-oriented with strong integrity, professionalism, tenacity, and character
- Excellent interpersonal, verbal and written communication skills
- Analytical thinking and problem-solving skills with strong attention to detail
- Proven ability to proactively manage processes and outside relationships
- Preference for residing or relocating to St. Louis with ties to the area a plus

Compass Group Equity Partners

Compass Group is a St. Louis-based private investment firm that partners with small-to-medium sized private companies that prioritize people, values, and results. The firm launched in 2015 to leverage the group's experience as entrepreneurs, business owners, and executives to invest alongside owners and management teams of closely held businesses with a focus on long-term value creation. We offer the capital, operational expertise, and strategic guidance to support management teams in accelerating growth, exceeding historical performance, and creating market leading businesses.